



UNITED STATES FUND FOR UNICEF AND AFFILIATES

Consolidated Financial Statements and Supplemental Schedules

June 30, 2015

(with summarized comparative information for fiscal 2014)

(With Independent Auditors' Report Thereon)

UNITED STATES FUND FOR UNICEF AND AFFILIATES

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KPMG LLP
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New York, NY 10154-0102

Independent Auditors' Report

The Boards of Directors
United States Fund for UNICEF and Affiliates:

We have audited the accompanying consolidated financial statements of the United States Fund for UNICEF and Affiliates, which comprise the consolidated statement of financial position as of June 30, 2015, and the related consolidated statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the United States Fund for UNICEF and Affiliates as of June 30, 2015, and the changes in their net assets and their cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.



Report on Summarized Comparative Information

We have previously audited the 2014 consolidated financial statements of the United States Fund for UNICEF and Affiliate, and we expressed an unmodified audit opinion on those consolidated financial statements in our report dated October 17, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2014 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information included in schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

KPMG LLP

October 16, 2015

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Consolidated Statement of Financial Position

June 30, 2015

(with summarized comparative information as of June 30, 2014)

Assets	2015	2014
Cash and cash equivalents	\$ 66,666,649	65,399,775
Investments (note 2)	52,510,810	44,493,316
Contributions receivable (note 3)	99,948,951	116,317,206
Prepaid expenses and other assets	1,182,282	1,269,165
Investments held for split-interest agreements (note 4)	8,605,046	7,765,176
Property and equipment, net (note 6)	36,660,838	36,778,205
Total assets	<u>\$ 265,574,576</u>	<u>272,022,843</u>
Liabilities and Net Assets		
Liabilities:		
Grants payable (note 5)	\$ 62,744,382	49,022,646
Accrued expenses and other liabilities (note 8(a))	7,934,489	7,541,627
Liabilities under split-interest agreements (note 4)	4,048,600	3,489,603
Loans payable (note 7)	34,200,000	26,850,000
Bonds payable (note 7)	38,341,417	39,108,767
Total liabilities	<u>147,268,888</u>	<u>126,012,643</u>
Net assets:		
Unrestricted (note 10)	48,275,744	47,595,626
Temporarily restricted (note 10)	68,392,615	96,777,245
Permanently restricted (note 11)	1,637,329	1,637,329
Total net assets	<u>118,305,688</u>	<u>146,010,200</u>
Total liabilities and net assets	<u>\$ 265,574,576</u>	<u>272,022,843</u>

See accompanying notes to consolidated financial statements.

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Consolidated Statement of Activities

June 30, 2015

(with summarized comparative information as of June 30, 2014)

	2015			Total	2014 Total
	Unrestricted	Temporarily restricted	Permanently restricted		
Public support and revenue:					
Public support:					
Contributions:					
Corporate	\$ 23,288,418	1,401,455	—	24,689,873	20,610,246
Major gifts	28,283,532	2,226,526	—	30,510,058	27,834,993
Foundations	102,686,953	29,940,656	—	132,627,609	151,187,420
Nongovernmental organizations (NGO)	69,338,028	21,089,599	—	90,427,627	89,067,305
Direct marketing	49,397,617	100	—	49,397,717	44,983,966
Trick-or-treat program	2,468,938	—	—	2,468,938	2,749,536
Internet	21,997,806	3,398	—	22,001,204	21,578,866
Other	16,768,291	—	—	16,768,291	3,109,342
Gifts-in-kind	121,203,396	—	—	121,203,396	212,111,614
Special events income, net of expenses of \$1,895,749 in 2015 and \$2,346,373 in 2014	7,134,305	122,250	—	7,256,555	5,651,302
Bequests and legacies	11,892,249	—	—	11,892,249	20,305,736
Total public support	<u>454,459,533</u>	<u>54,783,984</u>	<u>—</u>	<u>509,243,517</u>	<u>599,190,326</u>
Revenue:					
Greeting cards revenue	3,514,772	—	—	3,514,772	3,471,827
Investment return (note 2)	1,606,434	—	—	1,606,434	4,047,158
Change in value of split-interest agreements	(755,451)	(3,474)	—	(758,925)	160,224
Total revenue	<u>4,365,755</u>	<u>(3,474)</u>	<u>—</u>	<u>4,362,281</u>	<u>7,679,209</u>
Net assets released from restrictions	<u>83,165,140</u>	<u>(83,165,140)</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total public support, revenue, and net assets released from restrictions	<u>541,990,428</u>	<u>(28,384,630)</u>	<u>—</u>	<u>513,605,798</u>	<u>606,869,535</u>
Expenses:					
Program services:					
Grants to UNICEF and other nongovernmental organizations (NGOs) (note 5)	469,882,209	—	—	469,882,209	474,626,933
Public information, education, and program services	14,127,752	—	—	14,127,752	10,903,715
Advocacy	700,880	—	—	700,880	961,921
Total program services	<u>484,710,841</u>	<u>—</u>	<u>—</u>	<u>484,710,841</u>	<u>486,492,569</u>
Supporting services:					
Management and general	14,622,805	—	—	14,622,805	14,571,585
Fund-raising expenses	41,976,664	—	—	41,976,664	38,083,083
Total supporting services	<u>56,599,469</u>	<u>—</u>	<u>—</u>	<u>56,599,469</u>	<u>52,654,668</u>
Total expenses	<u>541,310,310</u>	<u>—</u>	<u>—</u>	<u>541,310,310</u>	<u>539,147,237</u>
(Decrease) increase in net assets	680,118	(28,384,630)	—	(27,704,512)	67,722,298
Net assets:					
Beginning of year	<u>47,595,626</u>	<u>96,777,245</u>	<u>1,637,329</u>	<u>146,010,200</u>	<u>78,287,902</u>
End of year	<u>\$ 48,275,744</u>	<u>68,392,615</u>	<u>1,637,329</u>	<u>118,305,688</u>	<u>146,010,200</u>

See accompanying notes to consolidated financial statements.

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Consolidated Statement of Cash Flows

Year ended June 30, 2015

(with summarized comparative information for the year ended June 30, 2014)

	<u>2015</u>	<u>2014</u>
Cash flows from operating activities:		
(Decrease) increase in net assets	\$ (27,704,512)	67,722,298
Adjustments to reconcile (decrease) increase in net assets to net cash provided by operating activities:		
Depreciation and amortization	2,147,018	1,897,594
Net appreciation in fair value of investments	(242,234)	(2,615,866)
Change in value of split-interest agreements	758,925	(351,388)
Permanently restricted contributions	—	(13,000)
Changes in operating assets and liabilities:		
Contributions receivable	16,368,255	(70,222,193)
Prepaid expenses and other assets	86,883	7,681
Grants payable	13,721,736	19,124,645
Accrued expenses and other liabilities	392,862	(829,469)
Net cash provided by operating activities	<u>5,528,933</u>	<u>14,720,302</u>
Cash flows from investing activities:		
Purchases of property and equipment	(1,992,001)	(944,292)
Proceeds from sales of investments	7,276,886	8,465,329
Purchases of investments	(16,165,839)	(8,544,045)
Net cash used in investing activities	<u>(10,880,954)</u>	<u>(1,023,008)</u>
Cash flows from financing activities:		
Proceeds from permanently restricted contributions	—	13,000
Proceeds from contributions under split-interest agreements	571,000	384,270
Payments under split-interest agreements	(497,105)	(468,080)
Payment of bonds payable	(805,000)	(765,000)
Proceeds from loans payable	7,350,000	16,100,000
Net cash provided by financing activities	<u>6,618,895</u>	<u>15,264,190</u>
Net increase in cash and cash equivalents	1,266,874	28,961,484
Cash and cash equivalents:		
Beginning of year	<u>65,399,775</u>	<u>36,438,291</u>
End of year	\$ <u>66,666,649</u>	\$ <u>65,399,775</u>
Cash paid for interest	\$ 2,091,197	2,130,839
Noncash operating activity:		
Gifts-in-kind revenue/expenses	\$ 121,203,396	212,111,614

See accompanying notes to consolidated financial statements.

UNITED STATES FUND FOR UNICEF AND AFFILIATES
Consolidated Statement of Functional Expenses
Year ended June 30, 2015
(with summarized comparative information for the year ended June 30, 2014)

	Program services			Supporting services			Totals		
	Grants to UNICEF and other NGOs	Public information	Advocacy	Total	Management and general	Fund-raising	Total	2015	2014
Grants to UNICEF and other NGOs	\$ 469,882,209	—	—	469,882,209	—	—	—	469,882,209	474,626,933
Salaries, payroll taxes, and employee benefits	—	5,360,959	545,892	5,906,851	8,485,355	13,380,695	21,866,050	27,772,901	24,591,271
Outside printing and telemarketing	—	1,060,677	70	1,060,747	214,389	7,915,361	8,129,750	9,190,497	7,316,668
Postage and shipping	—	96,067	100	96,167	48,647	4,411,452	4,460,099	4,556,266	5,186,942
Mailing list rental	—	—	—	—	—	220,131	220,131	220,131	156,826
Consulting and other fees	—	4,121,216	25,547	4,146,763	693,291	10,573,720	11,267,011	15,413,774	14,075,142
Telephone	—	55,289	—	55,289	94,993	92,555	187,548	242,837	181,275
Occupancy	—	44,802	93,723	138,525	86,233	413,986	500,219	638,744	607,090
Conferences, conventions, meetings, and travel	—	972,784	7,649	980,433	701,722	1,462,715	2,164,437	3,144,870	2,837,021
Equipment, repairs, and supplies	—	213,471	3,086	216,557	959,295	520,271	1,479,566	1,696,123	1,528,113
Legal and accounting	—	46,030	—	46,030	272,372	215,850	488,222	534,252	482,929
Insurance	—	64,988	—	64,988	125,069	115,876	240,945	305,933	286,337
Depreciation and amortization	—	399,453	21,417	420,870	445,680	1,280,468	1,726,148	2,147,018	1,897,594
Interest	—	1,250,139	—	1,250,139	863,792	800,278	1,664,070	2,914,209	2,520,998
Miscellaneous	—	441,877	3,396	445,273	1,631,967	573,306	2,205,273	2,650,546	2,852,098
Total expenses, year ended June 30, 2015	\$ <u>469,882,209</u>	<u>14,127,752</u>	<u>700,880</u>	<u>484,710,841</u>	<u>14,622,805</u>	<u>41,976,664</u>	<u>56,599,469</u>	<u>541,310,310</u>	<u>539,147,237</u>
Total expenses, year ended June 30, 2014	\$ 474,626,933	10,903,715	961,921	486,492,569	14,571,585	38,083,083	52,654,668	539,147,237	—

See accompanying notes to consolidated financial statements.

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Notes to Consolidated Financial Statements

June 30, 2015

(with summarized comparative information for fiscal 2014)

(1) Organization and Summary of Significant Accounting Policies

(a) *Principles of Consolidation*

The accompanying consolidated financial statements include the United States Fund for UNICEF (Fund) and its supporting organizations, United States Fund for UNICEF In-Kind Assistance Corporation (USF-IKAC), and Bridge Fund Grant Assistance Corporation (BF-GAC); collectively (USF). The Fund is the sole voting member of USF-IKAC and BF-GAC and elects their boards of directors. There were no transactions for BF-GAC in 2015 and 2014.

(b) *Nature of Activities*

The Fund is a not-for-profit organization, chartered by the State of New York, organized to support programs through fund-raising, education, and advocacy activities, providing lifesaving medicine, better nutrition, clean water and sanitation, quality basic education, and emergency relief to children, families, and communities in more than 150 countries and territories. As a partner in the global commitment to build a world fit for children, the Fund is working to create a world that is free from poverty, disease, violence, exploitation, and discrimination.

USF-IKAC is a not-for-profit organization, chartered by the State of New York, organized to support the Fund by facilitating the contribution and distribution of in-kind donations to advance the health, education, and welfare of children throughout the world.

BF-GAC is a not-for-profit organization, chartered by the State of New York, to receive contributions and other financial support and give grants to international charitable organizations to be used by such organizations to benefit children throughout the world.

USF-IKAC and BF-GAC operate exclusively for the benefit of and to perform specific functions of the Fund for charitable and educational purposes.

(c) *Financial Statement Presentation*

The consolidated financial statements include certain prior year summarized comparative information, which does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be viewed in conjunction with USF's consolidated financial statements for the year ended June 30, 2014 from which the summarized information was derived.

USF prepares its consolidated financial statements on the accrual basis in accordance with GAAP. Net assets of USF and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed restrictions

Temporarily Restricted Net Assets – Net assets subject to donor-imposed restrictions that will be met either by actions of USF and/or by the passage of time

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Notes to Consolidated Financial Statements

June 30, 2015

(with summarized comparative information for fiscal 2014)

Permanently Restricted Net Assets – Net assets subject to donor-imposed restrictions that stipulate that they be maintained permanently by USF, but permit USF to expend all or part of the income derived therefrom. This income is available to support operations

Revenue is reported as increases in unrestricted net assets unless their use is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expiration of temporary restrictions on net assets, that is, the donor-imposed stipulated purpose has been accomplished and/or the stipulated time period has elapsed, except for those restrictions met in the same year as received, which are reported as unrestricted revenue (\$358 million in fiscal 2015), are reported as net assets released from restrictions. The \$358 million represents \$121 million of gifts-in-kind and \$237 million in cash contributions.

(d) *Cash and Cash Equivalents*

USF considers highly liquid investments with original maturities of three months or less to be cash equivalents, except for such investments purchased by USF's investment managers as part of their long term investment strategies. Financial instruments that potentially subject USF to concentrations of credit risk consist principally of cash, certificates of deposit, and commercial paper. Cash and cash equivalents in excess of insurable limits aggregated approximately \$66 million and \$64 million at June 30, 2015 and 2014, respectively.

(e) *Investments, Including Investments Held for Split-Interest Agreements*

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value based upon values provided by USF's external investment managers or upon quoted market prices. Investments in limited partnerships are reflected at estimated fair values, which, as a practical expedient, are the net asset values as reported by the general partners. The estimated fair value may differ from the values that would have been reported had a ready market for these securities existed. USF reviews and evaluates the values provided by the general partners and agrees with the valuation methods and assumptions used in determining the estimated fair value of the limited partnerships.

Realized and unrealized gains on investments generated by permanently restricted net assets are available for unrestricted use and are recorded as unrestricted revenue.

Investment income is recorded when earned. Realized and unrealized gains and losses are determined on the basis of specific identification.

Investments are exposed to various risks, such as interest rate, market, and credit risks. Because of the level of risk associated with certain investments, it is at least reasonably possible that changes in their values will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements.

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Notes to Consolidated Financial Statements

June 30, 2015

(with summarized comparative information for fiscal 2014)

(f) *Property and Equipment, Net*

Property and equipment are recorded at cost. Depreciation and amortization are computed by the straight-line method over the estimated useful lives of the assets, or in the case of leasehold improvements, over the lesser of the remaining terms of the leases or the estimated useful lives of the improvements.

Useful lives used in the calculation of depreciation by major category of assets are as follows:

Office condominium	39 years
Computer equipment and internal use software	3–5 years
Furniture and fixtures	5–7 years
Office equipment	3–5 years

(g) *Revenue Recognition*

Contributions through direct mail and other campaigns are recorded as public support when received.

Gifts-in-kind are recorded as public support at their estimated fair value on the date of receipt. Gifts-in-kind received by USF-IKAC are in the form of contributed medical supplies from pharmaceutical companies and other supplies from various companies. For donated gifts-in-kind, USF performs a review and evaluation of the fair values by using methods that include reviewing observable market data. This includes reviewing independently quoted prices for that particular pharmaceutical product or a similar pharmaceutical product and incorporating the fair value provided by the donor. USF does not sell donated gifts-in-kind. The inputs used to measure the fair value of gifts-in-kind are considered Level 3 within the fair value hierarchy (note 1(l)).

Additionally, a substantial number of volunteers have donated their time to support the USF's fund-raising and other activities. The value of these contributed services is not included in the consolidated financial statements since they do not meet the criteria for financial statement recognition established under GAAP.

(h) *Grants*

Grants are recorded as an expense and liability when approved by the board of directors of USF. All commitments are expected to be paid within 12 months from the date of the balance sheet.

(i) *Functional Allocation of Expenses*

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting service areas that were benefited.

(j) *Deferred Bond Acquisition Costs*

Costs incurred to obtain long-term debt are deferred and amortized over the life of the debt.

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Notes to Consolidated Financial Statements

June 30, 2015

(with summarized comparative information for fiscal 2014)

(k) Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported consolidated amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates made in the preparation of the consolidated financial statements include net realizable value of contributions receivable, fair value of gifts-in-kind and functional expense allocations. Actual results could differ from those estimates.

(l) Income Tax Status

The Fund is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC), and is classified as a publicly supported organization as defined in Section 509(a)(1) of the IRC. USF-IKAC and BF-GAC are also exempt from federal income taxes under Section 501(c)(3) of the IRC, and are classified as publicly supported organizations as defined in Section 509(a)(3) of the IRC. The Fund, USF-IKAC, and the BF-GAC are also exempt from state and local income taxes and qualify for the maximum charitable contribution deduction by donors.

USF recognizes the effects of income tax positions only if those positions are more likely than not of being sustained. No provision for income taxes has been made as USF has not reported any taxable unrelated business income and any unrelated business income is offset by associated expenditures. USF evaluates, on an annual basis, the effects of any uncertain tax positions on its consolidated financial statements. As of June 30, 2015 and 2014, USF has not identified or provided for any such positions.

(m) Fair Value

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining the inputs used to measure fair value, the highest priority is given to observable inputs and lowest priority is given to unobservable inputs. Fair value inputs are categorized within a fair value hierarchy as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities
- Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs observable or corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

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Notes to Consolidated Financial Statements

June 30, 2015

(with summarized comparative information for fiscal 2014)

The carrying values of USF's grants payable, loans payable and accrued expenses and other liabilities approximated their fair values at June 30, 2015 and 2014 because of the terms and relatively short maturities of these financial instruments. These estimated values, however, involve unobservable inputs and are considered to be Level 3 in the fair value hierarchy. The fair value of investments, contributions receivable, and bonds payable is discussed in notes 1(e), 3, and 7, respectively.

(n) Recently Issued Accounting Pronouncements

In 2015, USF early adopted Accounting Standards Update (ASU) No. 2015-07, *Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or its Equivalent)*, which removes the requirements to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient and removes the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. USF applied the provision of the update retrospectively to 2014.

In 2015, USF early adopted ASU No. 2015-03, *Simplifying the Presentation of Debt Issuance Costs*, which requires debt issuance costs related to a recognized debt liability to be presented on the balance sheets as a direct deduction from the debt liability. USF applied the provision of the update retrospectively to 2014.

(o) Reclassifications

Certain reclassifications of 2014 amounts have been made to conform to the 2015 presentation.

(2) Investments

The classification of investments by level in the fair value hierarchy as of June 30, 2015 and 2014 is as follows:

	2015			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 13,418,239	—	—	13,418,239
Corporate fixed income	—	24,882,636	—	24,882,636
Equity securities:				
U.S. equity	7,501,828	—	—	7,501,828
Non-U.S. equity	2,839,192	—	—	2,839,192
Hedge funds ¹	—	—	—	2,735,662
Other investment	—	1,133,253	—	1,133,253
	\$ 23,759,259	26,015,889	—	52,510,810

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Notes to Consolidated Financial Statements

June 30, 2015

(with summarized comparative information for fiscal 2014)

	2014			Total
	Level 1	Level 2	Level 3	
Cash and cash equivalents	\$ 11,573,760	—	—	11,573,760
Corporate fixed income	—	20,376,654	—	20,376,654
Equity securities:				
U.S. equity	6,492,094	—	—	6,492,094
Non-U.S. equity	2,830,612	—	—	2,830,612
Hedge funds ¹	—	—	—	2,449,084
Other investment	—	771,112	—	771,112
	<u>\$ 20,896,466</u>	<u>21,147,766</u>	<u>—</u>	<u>44,493,316</u>

¹ Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

Return on investments for the years ended June 30, 2015 and 2014 consists of the following:

	2015	2014
Dividends and interest, net of fees	\$ 1,364,200	1,431,292
Appreciation in fair value	242,234	2,615,866
Total investment return	<u>\$ 1,606,434</u>	<u>4,047,158</u>

At June 30, 2015 and 2014, there were two hedge funds. Each may be redeemed quarterly, up to 25% of the balance, and requires a 91-day notice period. A third investment is a fund which may be redeemed bimonthly and requires a 6-day notice period.

(3) Contributions Receivable

Unconditional promises to give are recognized initially at fair value as contributions revenue in the period such promises are made by donors. Fair value is estimated giving consideration to anticipated future cash receipts (after allowance is made for uncollectible contributions) and discounting such amounts at a risk-adjusted rate commensurate with the duration of the donor's payment plan. These inputs to the fair value estimate are considered Level 3 in the fair value hierarchy. In subsequent periods, the discount rate is unchanged and the allowance for uncollectible contributions is reassessed and adjusted if necessary. Amortization of the discounts is recorded as additional contribution revenue.

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(with summarized comparative information for fiscal 2014)

Contributions receivable at June 30, 2015 and 2014 consist of unconditional promises to give, due as follows:

	<u>2015</u>	<u>2014</u>
Less than one year	\$ 79,256,227	111,529,009
One to five years	<u>22,577,697</u>	<u>7,029,424</u>
	101,833,924	118,558,433
Less:		
Discount to present value (rates ranging from 0.95% to 5.11%)	(386,945)	(162,550)
Allowance for uncollectible pledges	<u>(1,498,028)</u>	<u>(2,078,677)</u>
Net contributions receivable	<u>\$ 99,948,951</u>	<u>116,317,206</u>

Included in gross contributions receivable at June 30, 2015 is approximately \$83 million due from five donors. Gift-in-kind revenue is primarily received from one donor. Included in contribution revenue is approximately \$184 million from two foundations and a nongovernmental organization.

(4) Investments Held for Split-Interest Agreements

Split-interest agreements for which USF is a trustee, consist principally of charitable gift annuities (CGA), related assets of which total \$8,373,259 and \$7,391,901 at June 30, 2015 and 2014, respectively. Such designated assets exceed the legally mandated reserve. The classification of investments held for split-interest agreements by their level in the fair value hierarchy as of June 30, 2015 and 2014 is as follows:

	<u>2015</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Cash and cash equivalents	\$ 287,557	—	—	287,557
Corporate fixed income	—	3,117,353	—	3,117,353
Other fixed income	—	668,407	—	668,407
Equity securities:				
U.S. equity	2,050,910	—	—	2,050,910
Non-U.S. equity	887,674	—	—	887,674
Hedge funds ¹	—	—	—	1,176,256
Other investment	—	416,889	—	416,889
	<u>\$ 3,226,141</u>	<u>4,202,649</u>	<u>—</u>	<u>8,605,046</u>

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	2014			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Cash and cash equivalents	\$ 491,505	—	—	491,505
Corporate fixed income	—	3,705,029	—	3,705,029
Other fixed income	—	—	—	—
Equity securities:				
U.S. equity	1,720,232	—	—	1,720,232
Non-U.S. equity	843,480	—	—	843,480
Hedge funds ¹	—	—	—	977,442
Other investment	—	27,488	—	27,488
	<u>\$ 3,055,217</u>	<u>3,732,517</u>	<u>—</u>	<u>7,765,176</u>

¹ Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

At June 30, 2015 and 2014, there were two hedge funds. Each may be redeemed quarterly, up to 25% of the balance, and requires a 91-day notice period.

Changes in fair value of these split-interest agreements are reflected in USF's consolidated statement of activities. On an annual basis, the Fund values the liability to the designated beneficiaries based upon actuarial assumptions. The present value of the estimated future payments of \$4,048,600 and \$3,489,603 at June 30, 2015 and 2014, respectively, is calculated using the Internal Revenue Service discount rate and applicable mortality tables.

(5) Grants

The boards of directors of USF authorized grants to UNICEF-assisted projects and various nonprofit organizations from funds and in-kind gifts received by USF during the years ended June 30, 2015 and 2014. Such grants are to be used by UNICEF and nonprofit organizations solely for those assistance projects approved by the boards of directors to provide life-saving medicine, better nutrition, clean water and sanitation, quality basic education, and emergency relief to children, families, women, and communities in more than 150 countries and territories.

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As of June 30, 2015 and 2014, grants payable to UNICEF and NGOs were calculated as follows:

	<u>2015</u>	<u>2014</u>
Grants payable to UNICEF and NGOs – beginning of year	\$ 49,022,646	29,898,001
Add:		
Gifts-in-kind (including \$1,056,588 and \$881,232 of purchases by USF in 2015 and 2014, respectively)	122,259,984	212,992,846
Greeting cards revenue and support	3,485,441	3,550,417
Grants to UNICEF	340,410,029	252,876,428
Grants to NGOs	<u>3,726,755</u>	<u>5,207,242</u>
Total additions	<u>469,882,209</u>	<u>474,626,933</u>
Less:		
Cash paid to UNICEF	328,468,676	236,607,295
Gifts-in-kind	122,259,984	212,992,846
Cash paid to NGOs	<u>5,431,813</u>	<u>5,902,147</u>
Total deductions	<u>456,160,473</u>	<u>455,502,288</u>
Grants payable to UNICEF and NGOs – end of year	\$ <u>62,744,382</u>	<u>49,022,646</u>

(6) Property and Equipment, Net

Property and equipment at June 30, 2015 and 2014 consisted of the following:

	<u>2015</u>	<u>2014</u>
Office condominium	\$ 41,670,513	41,665,013
Computer equipment and internal use software	7,183,605	5,442,346
Leasehold improvements	307,126	307,126
Furniture and fixtures	2,951,956	2,745,726
Office equipment	<u>457,600</u>	<u>418,588</u>
	52,570,800	50,578,799
Less accumulated depreciation and amortization	<u>(15,909,962)</u>	<u>(13,800,594)</u>
	\$ <u>36,660,838</u>	<u>36,778,205</u>

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(7) Long-Term Debt

(a) Bonds Payable

On June 14, 2007, a private placement of New York City Industrial Development Agency issued Civic Facility Revenue Bonds (Bonds) totaling \$43,510,000 consisting of two series: Series 2007A (Series A) in the amount of \$7,910,000, fixed interest rate 5.05% and Series 2007B (Series B) in the amount of \$35,600,000, fixed interest rate 5.30%. Proceeds of the Bonds, net of issuance costs of \$1,204,778, were used by USF to acquire an Office Condominium (the Facility) and to pay for related interior space construction costs, to purchase furniture and fixtures, and to pay related costs as well as closing costs of the bond issuance (collectively, the Project). The Bonds are not secured by any mortgage lien or security interest in the Facility or any property of USF. The Bonds also have a financial covenant in which USF guarantees to maintain minimum net assets at \$10,000,000.

Series A Bonds require principal payments through November 1, 2018. Series B Bonds require principal payments beginning November 1, 2019 and through November 1, 2038.

The fair value of USF's bonds, approximately \$41 million and \$43 million at June 30, 2015 and 2014, respectively, is estimated based on the discounted future cash payments using a current market interest rate. The fair value can be based on significant observable inputs that fall within Level 2 of the fair value hierarchy.

The maturities of the bonds payable subsequent to June 30, 2015 are as follows:

	<u>Amount</u>
Fiscal year ending:	
2016	\$ 845,000
2017	885,000
2018	935,000
2019	980,000
2020	1,035,000
Thereafter	<u>34,565,000</u>
Total	<u>\$ 39,245,000</u>

Interest expense on bonds payable for the years ended June 30, 2015 and 2014 was \$2,112,903 and \$2,152,883, respectively.

(b) Loans Payable

On December 31, 2011, The USF-IKAC entered into a loan agreement with various philanthropic investors for use with the Revolving Guarantee Bridge Fund (RGBF) program. RGBF is an innovative tool that secures better pricing, faster delivery, and a consistent flow of essential goods for children in the developing world by distributing critical, flexible capital to overcome traditional funding obstacles when purchasing urgently needed supplies that save children's lives. RGBF funds its program activities and grants by obtaining net worth grants and similar contributions, below market loans, and

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program-related investments from financial institutions, foundations, and other lenders. The RGBF provides UNICEF's Supply Division with access to U.S. mission investment funding to bridge procurement costs until regular, slower payments become available.

The loan payable balance of \$34,200,000 represents various loans from corporate and individual lenders with interest rates ranging from 0% to 2.75% per annum. The loan payable balances range from three (3) to five (5) years from the date of the loan agreement. Interest expense on loans payable for the years ended June 30, 2015 and 2014 was \$801,306 and \$368,115, respectively.

(8) Commitments and Contingencies

(a) Leases

The Fund is obligated under noncancelable operating lease agreements for the rental of offices and warehouse space expiring through 2027. Such leases generally contain provisions for increased rentals based upon increases in real estate taxes and operating expenses. Total rent expense was \$638,744 and \$607,090 for the years ended June 30, 2015 and 2014, respectively. In accordance with GAAP, rent expense is recognized on a straight-line basis over the term of the lease. The excess of rent expense accrued on a straight-line basis over rental payments is reported as accrued expenses and other liabilities on the consolidated statement of financial position.

Future minimum lease payments are as follows:

Fiscal year ending:	
2016	\$ 535,920
2017	520,992
2018	436,309
2019	379,507
2020	386,301
Thereafter	870,591
Total	<u>\$ 3,129,620</u>

(b) Guarantee

In December 2012, USF provided a letter of guarantee to UNICEF over the 2013–2016 time frame to support a Long Term Agreement (LTA) for procurement of Oral Polio Vaccine (OPV) by UNICEF from a particular supplier. USF has agreed to guarantee up to \$16.915 million in specified amounts per calendar year and will be liable for such amounts if UNICEF fails to procure the yearly Planned Purchase, as defined. As of January 23, 2015, the amount of the guarantee has now been reduced to \$6.578 million. The annual guarantee amount is segregated into calendar year tranches amounting to \$3.92 million for 2015 and \$2.658 million for 2016.

There are various remedies to reduce any potential guarantee amounts, which can be retroactively applied. For calendar year 2015, based upon year to date purchases, UNICEF expects to purchase the required amounts, and accordingly, no liability has been recorded in the 2015 consolidated statement of financial position.

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(9) Retirement Plan

The Fund has a defined contribution retirement plan, under IRC Section 403 (b), which is offered to all of its qualified employees. Employees can contribute a portion of their salary to the plan up to the maximum permitted under the IRC. The Fund will match employee contributions up to 4% of an employee's salary (up to 6% of base compensation prior to July 8, 2013). The employee must complete one year and 1,000 hours of service and must be at least 21 years of age. In addition, the Fund makes a nonmatching contribution of 5% of salary to eligible employees. The Fund's matching and nonmatching contributions totaled \$1,236,082 and \$1,204,459 for the years ended June 30, 2015 and 2014, respectively.

The Fund has a deferred compensation plan under IRC Section 457 (b) in which selected management employees can contribute additional salary up to the maximum permitted by the IRC. The Fund does not match these contributions.

(10) Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of the following at June 30:

	2015	2014
Advocacy	\$ —	304,223
Child protection	3,018,167	2,929,439
Child survival	60,872,362	81,965,363
Education	777,871	2,578,342
Emergencies	—	2,931,148
HIV/Aids	236,892	16,278
Other NGOs	2,109,019	586,117
Underwriting	964,884	2,931,352
Others	236,856	2,354,945
Value of split interest	176,564	180,038
Total	\$ 68,392,615	96,777,245

(11) Endowment

USF's endowment consists of 18 individual donor-restricted funds. Net assets associated with these permanent endowments are classified and reported based on the existence or absence of donor-imposed restrictions. USF has no board-designated endowment funds.

USF operates in accordance with the New York Prudent Management of Institutional Funds Act (NYPMIFA). In accordance with the accounting guidance associated with the adoption of NYPMIFA, the remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by USF in a manner consistent with the standard of prudence prescribed by NYPMIFA.

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The following table summarizes USF's endowment by net asset class and changes therein for the years ended June 30, 2015 and 2014:

<u>Description</u>	<u>Unrestricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Net assets at June 30, 2013	\$ (124,897)	1,624,329	1,499,432
Investment return	168,146	—	168,146
Contributions	—	13,000	13,000
Net assets at June 30, 2014	43,249	1,637,329	1,680,578
Investment return	67,581	—	67,581
Net assets at June 30, 2015	<u>\$ 110,830</u>	<u>1,637,329</u>	<u>1,748,159</u>

(12) Subsequent Events

USF considers events or transactions that occur after the consolidated statement of financial position date, but before the consolidated financial statements are issued, to provide additional evidence relative to certain estimates or to identify matters that require additional disclosure. With respect to the 2015 consolidated financial statements, subsequent events have been evaluated from June 30, 2015 through October 16, 2015, the date such consolidated statements were approved for issuance, and determined that no additional disclosures are required.

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Consolidating Schedule of Financial Position

June 30, 2015

Assets	United States	USF-IKAC		Subtotal	Total	Intercompany eliminations	Consolidated total
	Fund for UNICEF	Gifts-in-Kind	Bridge Fund				
Cash and cash equivalents	\$ 60,881,844	—	5,784,805	5,784,805	66,666,649	—	66,666,649
Investments	27,527,189	—	24,983,621	24,983,621	52,510,810	—	52,510,810
Contributions receivable	99,948,951	—	—	—	99,948,951	—	99,948,951
Prepaid expenses and other assets	3,182,282	—	—	—	3,182,282	(2,000,000)	1,182,282
Due from affiliate	—	106,165	26,225,456	26,331,621	26,331,621	(26,331,621)	—
Investments held for split-interest agreements	8,605,046	—	—	—	8,605,046	—	8,605,046
Property and equipment, net	36,660,838	—	—	—	36,660,838	—	36,660,838
Total assets	\$ 236,806,150	106,165	56,993,882	57,100,047	293,906,197	(28,331,621)	265,574,576
Liabilities and Net Assets							
Liabilities:							
Grants payable	\$ 52,914,669	—	9,829,713	9,829,713	62,744,382	—	62,744,382
Accrued expenses and other liabilities	7,494,675	—	439,814	439,814	7,934,489	—	7,934,489
Liabilities under split-interest agreements	4,048,600	—	—	—	4,048,600	—	4,048,600
Due to affiliate	26,331,621	—	—	—	26,331,621	(26,331,621)	—
Loans payable	—	—	34,200,000	34,200,000	34,200,000	—	34,200,000
Bonds payable	38,341,417	—	—	—	38,341,417	—	38,341,417
Total liabilities	129,130,982	—	44,469,527	44,469,527	173,600,509	(26,331,621)	147,268,888
Net assets:							
Unrestricted	37,645,224	106,165	12,524,355	12,630,520	50,275,744	(2,000,000)	48,275,744
Temporarily restricted	68,392,615	—	—	—	68,392,615	—	68,392,615
Permanently restricted	1,637,329	—	—	—	1,637,329	—	1,637,329
Total net assets	107,675,168	106,165	12,524,355	12,630,520	120,305,688	(2,000,000)	118,305,688
Total liabilities and net assets	\$ 236,806,150	106,165	56,993,882	57,100,047	293,906,197	(28,331,621)	265,574,576

See accompanying independent auditors' report.

UNITED STATES FUND FOR UNICEF AND AFFILIATES

Consolidating Schedule of Activities

Year ended June 30, 2015

	United States Fund for UNICEF	USF-IKAC		Subtotal	Total	Intercompany eliminations	Consolidated total
		Gifts-in-Kind	Bridge Fund				
Public support and revenue:							
Public support:							
Contributions:							
Corporate	\$ 24,689,873	—	—	—	24,689,873	—	24,689,873
Major gifts	30,510,058	—	—	—	30,510,058	—	30,510,058
Foundations	132,627,609	—	—	—	132,627,609	—	132,627,609
Nongovernment organizations (NGO)	90,427,627	—	—	—	90,427,627	—	90,427,627
Direct marketing	49,397,717	—	—	—	49,397,717	—	49,397,717
Trick-or-treat program	2,468,938	—	—	—	2,468,938	—	2,468,938
Internet	22,001,204	—	—	—	22,001,204	—	22,001,204
Other	2,768,291	—	51,455,253	51,455,253	54,223,544	(37,455,253)	16,768,291
Gifts-in-kind	121,203,396	—	—	—	121,203,396	—	121,203,396
Special events income	7,256,555	—	—	—	7,256,555	—	7,256,555
Bequests and legacies	11,892,249	—	—	—	11,892,249	—	11,892,249
Total public support	495,243,517	—	51,455,253	51,455,253	546,698,770	(37,455,253)	509,243,517
Revenue:							
Greeting cards revenue (net)	3,514,772	—	—	—	3,514,772	—	3,514,772
Investment return	1,362,264	—	244,170	244,170	1,606,434	—	1,606,434
Change in value of split-interest agreements	(758,925)	—	—	—	(758,925)	—	(758,925)
Total revenue	4,118,111	—	244,170	244,170	4,362,281	—	4,362,281
Total public support and revenue	499,361,628	—	51,699,423	51,699,423	551,061,051	(37,455,253)	513,605,798
Expenses:							
Program services:							
Grants to UNICEF and other NGOs	423,557,506	—	46,324,703	46,324,703	469,882,209	—	469,882,209
Grant to affiliate	35,455,253	—	—	—	35,455,253	(35,455,253)	—
Public information, education, and program services	13,066,446	—	1,061,306	1,061,306	14,127,752	—	14,127,752
Advocacy	700,880	—	—	—	700,880	—	700,880
Total program services	472,780,085	—	47,386,009	47,386,009	520,166,094	(35,455,253)	484,710,841
Supporting services:							
Management and general	14,589,605	—	33,200	33,200	14,622,805	—	14,622,805
Fund-raising expenses	41,904,664	—	72,000	72,000	41,976,664	—	41,976,664
Total supporting services	56,494,269	—	105,200	105,200	56,599,469	—	56,599,469
Total expenses	529,274,354	—	47,491,209	47,491,209	576,765,563	(35,455,253)	541,310,310
(Decrease) increase in net assets	(29,912,726)	—	4,208,214	4,208,214	(25,704,512)	(2,000,000)	(27,704,512)
Net assets:							
Beginning of year	137,587,894	106,165	8,316,141	8,422,306	146,010,200	—	146,010,200
End of year	\$ 107,675,168	106,165	12,524,355	12,630,520	120,305,688	(2,000,000)	118,305,688

See accompanying independent auditors' report.